

House of Representatives

General Assembly

File No. 212

February Session, 2000

Substitute House Bill No. 5590

House of Representatives, March 23, 2000

The Committee on General Law reported through REP. FOX of the 144th Dist., Chairperson of the Committee on the part of the House, that the substitute bill ought to pass.

An Act Concerning Consumer Protection For New Home Construction.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. Section 1 of public act 99-246 is repealed and the
- 2 following is substituted in lieu thereof:
- 3 As used in [this act] <u>public act 99-246</u>:
- 4 (1) "Certificate" means a certificate of registration issued under
- 5 section 3 of [this act] public act 99-246;
- 6 (2) "Commissioner" means the Commissioner of Consumer
- 7 Protection or any person designated by the commissioner to
- 8 administer and enforce [this act] <u>public act 99-246</u>;
- 9 (3) "Contract" means any agreement between a new home
- 10 construction contractor and a consumer for the construction or sale of a
- 11 new home;

12 (4) "New home construction contractor" means any person who 13 contracts with a consumer to construct <u>or sell</u> a new home or any 14 portion of a new home prior to occupancy;

- (5) "New home" means any newly constructed (A) single family dwelling unit, [any] (B) dwelling consisting of not more than two units, or (C) a unit, common element or limited common element in a condominium, as defined in section 47-68a of the general statutes, or in a common interest community, as defined in section 47-202 of the general statutes;
- 21 (6) "Person" means one or more individuals, partnerships, 22 associations, corporations, limited liability companies, business trusts, 23 legal representatives or any organized group of persons; [and]
- 24 (7) "Consumer" means the [original] <u>buyer</u> or prospective buyer, or 25 the [original] <u>buyer's</u> or prospective buyer's heirs or designated 26 representatives, of any new home; <u>and</u>
- 27 (8) "Completion" means the stage of construction of a new home in 28 which the new home construction contractor is in receipt of such new 29 home's certificate of occupancy issued by the municipality in which 30 such new home is constructed.
- 31 Sec. 2. (NEW) Public act 99-246, as amended by this act, does not 32 apply to any of the following persons or organizations: (1) Any person 33 holding a current license as a real estate broker or salesperson issued 34 pursuant to chapter 392 of the general statutes, provided such person 35 engages only in work for which such person is licensed under chapter 36 392 of the general statutes; (2) any other person holding a professional 37 or occupational license, registration or certificate issued pursuant to 38 the general statutes, provided such person engages only in the work 39 for which such person is licensed; and (3) any new home construction 40 contractor who enters into one or more new home construction 41 contracts related to the same new home when such contract or

15

16

17

18

19

42 contracts in the aggregate with respect to that home has a total price

- for work or services that is less than three thousand five hundred
- 44 dollars.

43

47

48

49

50

51

52

53

54

55

71

- Sec. 3. Section 2 of public act 99-246 is repealed and the following is substituted in lieu thereof:
 - (a) No person shall engage in the business of new home construction or hold oneself out as a new home construction contractor unless such person has been issued a certificate of registration by the commissioner in accordance with the provisions of [this act] <u>public act 99-246</u>, as amended by this act. No new home construction contractor shall be relieved of responsibility for the conduct and acts of its agents, employees or officers by reason of such new home construction contractor's compliance with the provisions of [this act] <u>public act 99-246</u>, as amended by this act.
- 56 (b) Any person seeking a certificate of registration shall apply to the 57 commissioner, in writing, on a form provided by the commissioner. 58 The application shall include the applicant's name, [residence or] 59 business street address, business telephone number, [and] the identity 60 of the insurer that provides the applicant with insurance coverage for 61 liability [based upon the errors and omissions of the new home 62 construction contractor and workers compensation, and, if such 63 applicant is required by any provision of the general statutes to have 64 an agent for service of process, the name and address of such agent. 65 Each such application shall be accompanied by a fee of one hundred 66 twenty dollars, except that no such application fee shall be required if 67 such person has paid the registration fee required under section 20-421 68 of the general statutes, as amended, during any year in which such 69 person's registration as a new home construction contractor would be 70 valid.
 - (c) Certificates issued to new home construction contractors shall not be transferable or assignable.

(d) All certificates issued under the provisions of [this act] <u>public act</u> 99-246, as amended by this act, shall expire biennially. The fee for renewal of a certificate shall be the same as the fee charged for an original application, except as provided in subsection (c) of section 9 of [this act] <u>public act 99-246</u>, and that no renewal fee is due if a person seeking renewal of a certificate has paid the registration fee under section 20-427 of the general statutes during any year in which such person's registration as a new home construction contractor would be valid.

- 82 (e) A certificate shall not be restored unless it is renewed not later 83 than one year after its expiration.
 - (f) Failure to receive a notice of expiration or a renewal application shall not exempt a contractor from the obligation to renew.
- Sec. 4. Section 4 of public act 99-246 is repealed and the following is substituted in lieu thereof:
 - (a) A new home construction contractor shall (1) prior to entering into a contract with a consumer for new home construction, provide to the consumer a copy of the new home construction contractor's certificate of registration and a written notice that (A) discloses that the certificate of registration does not represent in any manner that such contractor's registration constitutes an endorsement of the quality of such person's work or of such contractor's competency by the commissioner, (B) advises the consumer to contact the Department of Consumer Protection to determine (i) if such contractor is registered in this state as a new home construction contractor, (ii) if any complaints have been filed against such contractor, and (iii) the disposition of any such complaints, and (C) advises the consumer to request from such contractor a list of [each individual or the fifteen most recent individuals, whichever is less for whom such contractor has engaged in new home construction during the current and preceding calendar year] consumers of the last twelve new homes constructed

73

74

75

76

77

78

79

80

81

84

85

88

89

90

91

92

93

94

95

96

97

98

99

100

101

completion by the contractor during the previous twenty-four months, or if the contractor has not constructed at least twelve new homes to completion during the previous twenty-four months, then a list of all consumers for whom the contractor has constructed a new home to completion during the previous twenty-four months, and to contact several individuals on the list to discuss the quality of such contractor's new home construction work, (2) state in any advertisement, including any advertisement in a telephone directory, the fact that such contractor is registered, and (3) include such contractor's registration number in any such advertisement.

- (b) A new home construction contractor shall include in every contract with a consumer a provision advising the consumer that the consumer may be contacted by such contractor's prospective consumers concerning the quality and timeliness of such contractor's new home construction work, unless the consumer advises such contractor, in writing, at the time the contract is executed, that the consumer prefers not to be contacted.
- (c) The written notice required in subsection (a) of this section shall be in capital letters not less than ten-point bold face type, and may include a statement in substantially the following form:

"NEW HOME CONSTRUCTION CONTRACTOR

REGISTRATION NOTICE

- 126 A CERTIFICATE OF REGISTRATION AS A NEW HOME 127 CONSTRUCTION CONTRACTOR DOES NOT REPRESENT IN ANY 128 MANNER THAT THE CONNECTICUT DEPARTMENT OF
- 129 CONSUMER PROTECTION ENDORSES THE QUALITY OF THE
- 131 CONTRACTOR'S COMPETENCY TO ENGAGE IN NEW HOME

CONTRACTOR'S NEW HOME CONSTRUCTION WORK OR THE

132 CONSTRUCTION.

- 133 ACCORDINGLY, YOU ARE ADVISED TO:
- 134 (1) REQUEST FROM THE CONTRACTOR A LIST OF [EACH
- 135 INDIVIDUAL OR THE FIFTEEN MOST RECENT INDIVIDUALS,
- 136 WHICHEVER IS LESS, FOR WHOM THE CONTRACTOR HAS
- 137 ENGAGED IN NEW HOME CONSTRUCTION IN THIS STATE
- 138 DURING THE CURRENT AND PRECEDING CALENDAR YEAR]
- 139 CONSUMERS OF THE LAST TWELVE NEW HOMES
- 140 CONSTRUCTED TO COMPLETION BY THE CONTRACTOR
- 141 DURING THE PREVIOUS TWENTY-FOUR MONTHS, OR IF THE
- 142 CONTRACTOR HAS NOT CONSTRUCTED AT LEAST TWELVE
- 143 NEW HOMES TO COMPLETION DURING THE PREVIOUS
- 144 TWENTY-FOUR MONTHS, THEN A LIST OF ALL CONSUMERS
- 145 FOR WHOM THE CONTRACTOR HAS CONSTRUCTED A NEW
- 146 HOME TO COMPLETION DURING THE PREVIOUS TWENTY-
- 147 FOUR MONTHS,
- 148 (2) CONTACT SEVERAL INDIVIDUALS ON THE LIST TO
- 149 DISCUSS THE QUALITY AND THE TIMELINESS OF THE
- 150 CONTRACTOR'S NEW HOME CONSTRUCTION WORK, AND
- 151 (3) CONTACT THE DEPARTMENT OF CONSUMER
- 152 PROTECTION TO VERIFY THE REGISTRATION INFORMATION
- 153 PRESENTED BY THE CONTRACTOR AND TO ASCERTAIN THE
- 154 CONTRACTOR'S COMPLAINT HISTORY WITH THE
- 155 DEPARTMENT.
- 156 IN ADDITION, YOU ARE ADVISED TO DISCUSS WITH THE
- 157 NEW HOME CONSTRUCTION CONTRACTOR:
- 158 (1) WHETHER THE CONTRACTOR HAS A CUSTOMER SERVICE
- 159 POLICY AND IF SO, THE IDENTITY OF THE PERSON
- 160 DESIGNATED TO ASSIST YOU IN RESOLVING ANY COMPLAINT
- 161 ABOUT THE CONTRACTOR'S WORK, AND

162 (2) WHETHER THE CONTRACTOR WILL HOLD YOU 163 HARMLESS FOR WORK PERFORMED BY ANY SUBCONTRACTOR 164 HIRED BY THE CONTRACTOR.

- 165 THIS NOTICE DOES NOT CONTAIN AN EXHAUSTIVE LIST OF 166 THE INQUIRIES YOU SHOULD MAKE BEFORE CONTRACTING 167 NEW **HOME** CONSTRUCTION CONTRACTOR. 168 ADDITIONAL INFORMATION TO ASSIST YOU IN YOUR 169 SELECTION OF A NEW HOME CONSTRUCTION CONTRACTOR 170 MAY BE OBTAINED BY CONTACTING THE CONNECTICUT 171 DEPARTMENT OF CONSUMER PROTECTION."
 - (d) No person shall: (1) Present, or attempt to present as such person's own, the certificate of another; (2) knowingly give false evidence of a material nature to the commissioner for the purpose of procuring a certificate; (3) represent such person falsely as, or impersonate, a registered new home construction contractor; (4) use or attempt to use a certificate which has expired or which has been suspended or revoked; (5) engage in the business of a new home construction contractor or hold oneself out as a new home construction contractor without having a current certificate of registration under [this act] public act 99-246, as amended by this act; (6) represent in any manner that such person's registration constitutes an endorsement of the quality of such person's work or of such person's competency by the commissioner; or (7) fail to refund a deposit paid to a new home construction contractor not later than ten days after a written request mailed or delivered to the new home construction contractor's last known address, if (A) the consumer has complied with the terms of the written contract up to the time of the request, (B) no substantial portion of the contracted work has been performed at the time of the request, (C) more than thirty days has elapsed since the starting date specified in the written contract or more than thirty days has elapsed since the date of the contract if such contract does not specify a starting date, and (D) the new home construction contractor has failed to

172

173

174

175

176

177

178

179

180

181

182

183

184

185

186

187

188

189

190

191

192

provide a reasonable explanation to the consumer concerning such contractor's failure to perform a substantial portion of the contracted work. For purposes of this subdivision, "substantial portion of the contracted work" includes, but is not limited to, work performed by the new home construction contractor to (i) secure permits and approvals, (ii) redraft plans or obtain engineer, architect, surveyor or other approvals for changes requested by the consumer or made necessary by site conditions discovered after the contract is executed, (iii) scheduling site work or arranging for other contractors to perform services related to the construction of the consumer's new home, and (iv) any other work referred to in the contract as a "substantial portion of the contracted work."

Sec. 5. This act shall take effect from its passage.

GL Committee Vote: Yea 15 Nay 0 JFS

The following fiscal impact statement and bill analysis are prepared for the benefit of members of the General Assembly, solely for the purpose of information, summarization, and explanation, and do not represent the intent of the General Assembly or either House thereof for any purpose:

OFA Fiscal Note

State Impact: Potential Future Revenue Loss

Affected Agencies: Department of Consumer Protection

Municipal Impact: None

Explanation

State Impact:

The bill exempts those individuals who are dually registered as new home construction contractors and home improvement contractors from the biennial registration renewal fee of \$60 for new home construction contractors. Department of Consumer Protection records indicate that approximately half of the current 1600 new home construction contractors are also registered as home improvement contractors. Thus, a future revenue loss of \$48,000 (\$60 X 800) is anticipated. This exemption will not impact the fees required to be paid to the Home Construction Guaranty Fund.

The bill exempts anyone holding a professional or occupational license, registration or certificate from the requirement that they obtain a new home construction license if the individual is going to work within the scope of his current license on new home construction. (This definition does not exempt those registered as home improvement contractors from obtaining a new home construction contractor registration if the individual is going to engage in new home

construction work, because such work is outside the scope of the home improvement registration.) To the extent an individual is currently licensed for another occupation, and will not seek a new home construction license, a minimal, future potential revenue loss may result. However, in practice few, if any, individuals currently licensed for another occupation have sought a new home construction license, thus there is no current fiscal impact. Additionally, the bill exempts contractors with contracts valued at less than \$3,500 for a particular home from the requirement that the individual register as a new home construction contractor. It is anticipated that few, if any, contractors engage exclusively in new home construction contracts valued at less than \$3,500, thus no current fiscal impact is anticipated.

OLR Bill Analysis

sHB 5590

AN ACT CONCERNING CONSUMER PROTECTION FOR NEW HOME CONSTRUCTION.

SUMMARY:

This bill makes anyone with a contract to sell a new home register as a new home contractor, but it exempts anyone with a state-issued license, registration, or certificate working within the scope of his or her license (see COMMENT). It also exempts contractors with contracts valued at less than \$3,500 for a particular home.

The bill also (1) revises the requirement for contractors to provide consumers with a list of references; (2) defines when a new home is completed; and (3) requires registration applicants to (a) show they have worker's compensation insurance and (b) state the name and address of any agent for service of process required by law.

Finally, it requires registration applicants to provide their business street address rather than provide either their business or home address.

EFFECTIVE DATE: October 1, 2000

LIST OF REFERENCES

The law requires new home contractors to give consumers a notice that, in part, advises them to ask for a list of the 15 most recent individuals for whom the contractor has engaged in home construction. The bill, instead, requires this part of the notice to advise consumers to request a list of the last 12 new homes built to completion by the contractor during the previous 24 months, or, if the contractor has not completed 12 new homes during this period, a list of all consumers for whom he has built a new home to completion during the previous 24 months. The bill defines "completion" as the

construction stage in which the contractor has obtained a municipal certificate of occupancy.

The effect of this change is to (1) reduce the number of references the consumer is advised to request from 15 to 12, (2) advise the consumer to request a list of homes rather than individuals for whom the contractor worked, (3) exclude from the list homes that are not completed by the contractor, and (4) make the requirement inapplicable to subcontractors who work on a new home but do not build it to completion.

EXEMPTIONS

The bill exempts (1) licensed real estate brokers and salespeople from the new home construction contractor law if the real estate licensee has not provided any services or work toward the construction of the new home; (2) licensed, registered, or certified professionals or tradesmen if they are working within the scope of their license; and (3) any new home construction contractor who enters into contracts that have an aggregate value of less than \$3,500 with respect to a single home.

BACKGROUND

Related Bill

SB 367, reported favorably by the General Law Committee, also exempts tradesmen and professionals working within the scope of their state-issued license from the new home contractor registration law.

COMMENT

Exemption for Professionals and Tradesmen

The clause exempting certain professionals and tradesmen from the new home contractor law is unclear. It may apply to anyone holding a state-issued license, registration, or certificate working within the scope of their credential or it may only exempt professionals and tradesmen holding a license.

COMMITTEE ACTION

General Law Committee

Joint Favorable Substitute Yea 15 Nay 0